

For Immediate Release

Colliers' Lucy Mallick to relocate to Singapore as International Capital Lead | Australia

Role created to service increased demand as APAC capital looks to invest in Australia

SYDNEY/SINGAPORE, 24th January – Colliers has announced **Lucy Mallick** will be relocating from Sydney to Singapore in her new position as International Capital Lead | Australia.

With significant demand within the Asia Pacific Capital Markets sector for international capital to be placed in Australia, Ms Mallick will act as Colliers' Singapore-based conduit for offshore capital to invest into the Australian real estate market. She will report to Colliers' Head of Office Capital Markets, Adam Woodward, and Colliers' Singapore Managing Director, Bastiaan van Beijsterveldt.

Sam Harvey-Jones, Colliers' Chief Operating Officer, Asia Pacific, said: "The strategic move of Lucy to our Singapore office not only underscores our commitment to synergising our operations across the APAC region but also promises to significantly enhance our already leading Capital Markets team. Her extensive experience and proven track record in capital transactions are pivotal in both fortifying our presence in the market and ensuring the most competitive capital is delivered to our clients, offering them unparalleled insights and opportunities in Australian investments across the transaction spectrum."

"This move has been made in response to our growing International Capital Markets platform and ensures the business continues to service the demands of an ever-changing market," **Mr Woodward** stated.

Capital in the APAC region has increasingly been targeting investment avenues in Australia, with Ms Mallick's new role to expand on the platform Colliers has already built and take advantage of increased inbound enquiry.



"Lucy is joining Colliers' growing Global Capital Markets platform at a pivotal time in the market and aligning to our rapid expansion of capital markets globally and within Asia Pacific. Our clients across APAC are increasingly seeking solutions to their existing assets in Australia and seeking new opportunities to increase their allocations to that market," **Colliers' Managing Director of Global Capital Markets, Asia Pacific, Chris Pilgrim, said.**

Mr van Beijsterveldt added: "Lucy's appointment is a testament to Colliers' dedication to cultivating talent within, and scaling our capabilities in response to, market needs. Her expertise will not only be invaluable in connecting offshore capital with Australian real estate opportunities but also in enhancing the strategic advice we provide to our clients. We are excited to welcome Lucy to our Singapore team and look forward to her contributions to our growth and client service excellence."

Ms Mallick has a wealth of experience over the past eight years, spending two years at Lendlease within the Capital Transactions team, and has most recently spent close to two years as a Senior Executive in Colliers' Office Capital Markets team in Australia, alongside Mr Woodward.

"I'm thrilled to have the opportunity to accelerate my career with Colliers and am very eager to contribute to expanding the Colliers platform overseas, whilst also bolstering our current services for our Australian-based clients," **Ms Mallick said**.

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