



For immediate release

2024 Investor Insights – Country Spotlight Series Colliers launches dynamic new Asia Pacific research series

SINGAPORE, February 27, 2024 – Global diversified professional services and investment management company Colliers (NASDAQ, TSX: CIGI) has today launched its latest insights into the dynamic year ahead forecast for the Asia Pacific real estate industry.

Colliers' [2024 Investor Insights – Country Spotlight Series](#) provides real estate investors and owners with unique insights into the year ahead and a deep understanding of key markets across the Asia Pacific region.

"2024 is anticipated to be a more dynamic year for the both the Asia Pacific real estate markets as well as capital in the region remaining the dominant investor in global real estate," **Chris Pilgrim, Colliers Managing Director of Global Capital Markets, APAC, said.** "The ability to act quickly, dig deeply into markets and sectors to identify value, and forge productive partnerships will be key to making the most of the region's diversity and increased opportunity.

"As investors evaluate their portfolios against the fast-evolving global landscape, the Country Spotlight Series provides a strategic view on the key market dynamics, outlook and opportunities, along with actionable insights across asset classes in Asia Pacific."

Key findings include:

Singapore: Singapore has earned a reputation as a safe haven and a highly favourable base for global real estate investments; it stands out for those looking to invest in quality core assets, offering long-term capital appreciation and stable yields for decent total returns.

Japan: The real estate investment market in Japan offers a stable and substantial yield spread across asset classes – making it a lucrative choice for investors. The domestic office and residential sectors offer relatively steady cash flows, while hotels pose high expectations for future growth.

India: Investor appetite remains strong with newer funds looking to enter the Indian market. While strong preference continues for income-yielding office assets, there is a renewed interest in the residential market. Inclination towards alternative assets such as data centers is also on the rise, as investors look to diversify their portfolios for consistent risk-adjusted returns.

China: Almost all asset classes have experienced price corrections, presenting a favorable opportunity for long-term investors. C-REITs offer alternative exit channels for investors and help attract more domestic capital.

Hong Kong: Even as Hong Kong continues to attract multinational companies and investment capital from all over the world as a major international financial metropolis and the gateway to Mainland China, the city's competitiveness will grow further with the development of the Guangdong-Hong Kong-Macao Greater Bay Area.

Australia: Explore the golden opportunities for investments in Australia across retail, industrial, office, hotels and residential sectors.

New Zealand: Stabilising investment fundamentals should drive an increase in activity over 2024. Occupier demand is broadening beyond the strongly performing industrial and prime-grade office sectors. Rapid population growth and a rebound in tourism are boosting demand for housing, hospitality, and tourist accommodation.

Taiwan: Taiwan's performance remains stable thanks to support from the government's 'invest in Taiwan' programmes and supply chain restructuring post-Covid. Taiwan will continue to combine its industrial strength and focus on smart and net-zero trends to attract key foreign companies to optimise the domestic industrial environment and boost investment.

Korea: Despite elevated interest rates, the Korean commercial real estate market continues to expand in both the investment and leasing sectors. The Korean market continues to thrive as strong office market fundamentals fuel high demand and vacancy at an all-time low.

Philippines: Asset classes that generate recurring income, including retail and hotels, are benefitting from a personal consumption-backed economic rebound. Investors and developers have found their comfort level amid the higher interest rate environment and have become more active at the start of 2024.

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About Colliers

Colliers (NASDAQ, TSX: CIGI) is a leading diversified professional services and investment management company. With operations in 66 countries, our 19,000 enterprising professionals work collaboratively to provide expert real estate and investment advice to clients. For more than 28 years, our experienced leadership with significant inside ownership has delivered compound annual investment returns of approximately 20% for shareholders. With annual revenues of \$4.5 billion and \$98 billion of assets under management, Colliers maximizes the potential of property and real assets to accelerate the success of our clients, our investors and our people. Learn more at corporate.colliers.com, Twitter @Colliers or LinkedIn.