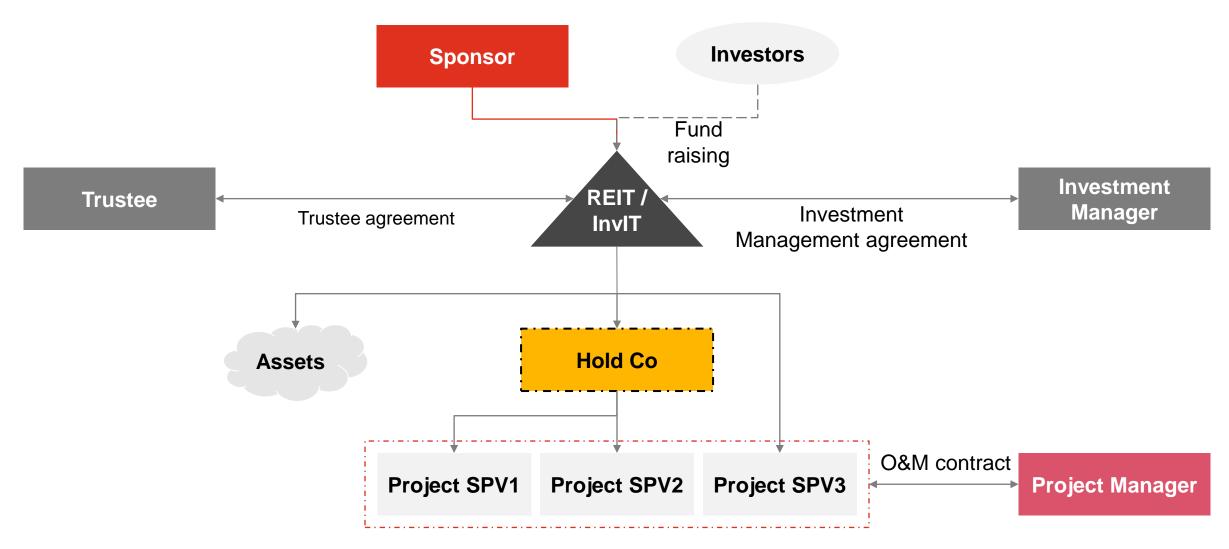
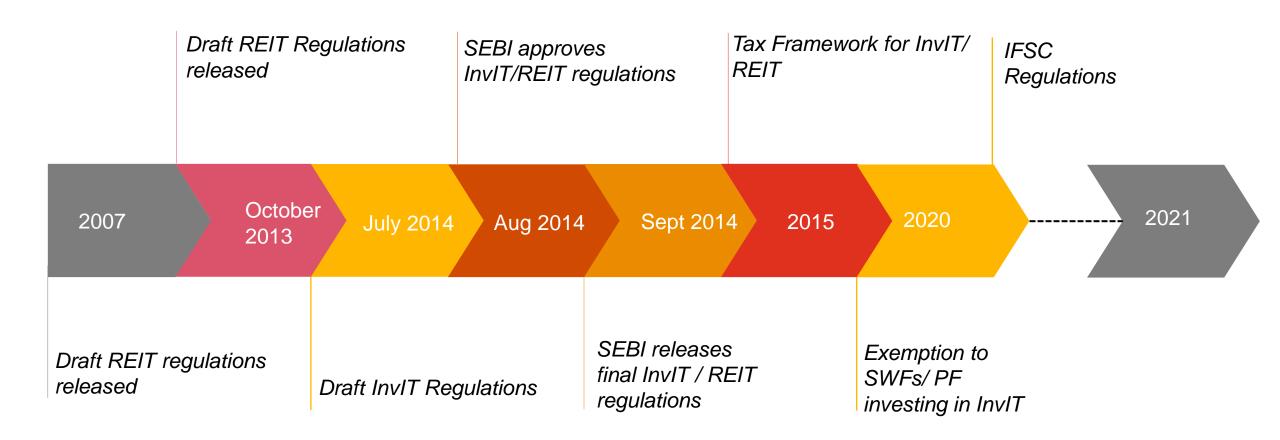


Typical Structure



Journey of REIT



Migration to REIT / InvIT

Carve out of under construction assets 01

Overall debt: equity ratio 02

Swap of debentures for units of REIT 03

Deemed income on swapping of existing securities



04

Development in Tax Law

Withholding tax on dividend income to InvIT / REIT



- The requirement to withhold tax on payment of dividend income to the InvIT / REIT by the SPV has been removed in the recent amendment

Exemption to Sovereign Wealth Fund / Pension Fund investing in InvIT



Exemption on long term capital gains, interest, dividend income

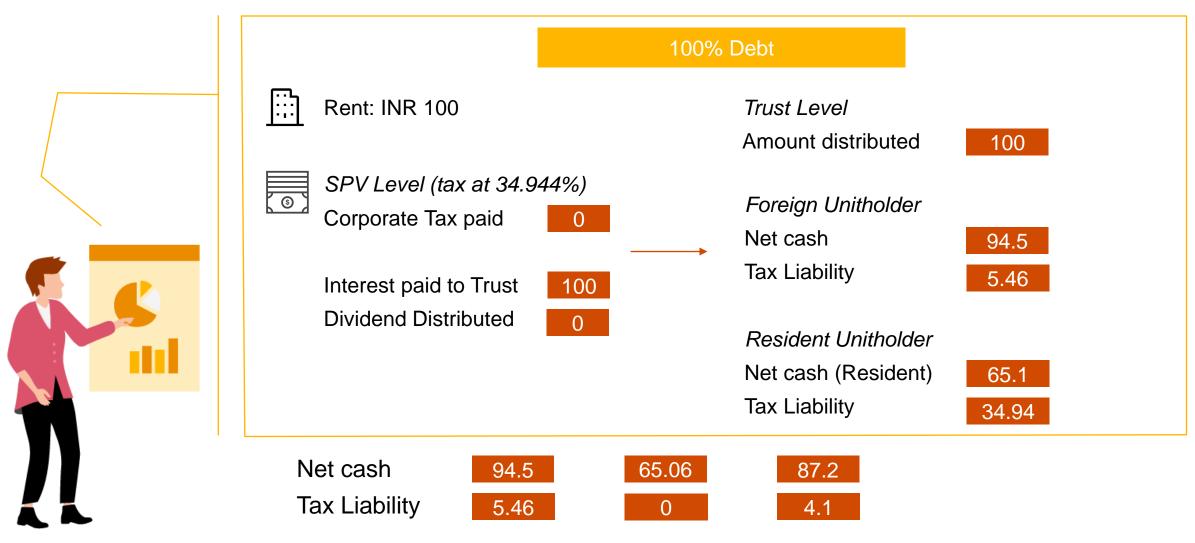
- Investment made between 1 April 2020 to 31 March 2024
- Held for 3 years



Overview of tax framework

| | | Dividend | | Interest | Capital Gains | |
|----------------------|---------------------------|----------------|--|--|---|--|
| | | Old tax regime | New tax regime | | | |
| Tax on Flow of funds | Unit holders REIT/ InvIT | Exempt | Resident – applicable tax rate Non-Resident – 20% | Resident – applicable tax rate Non-Resident - 5.46% | Swap of shares – Exempt On transfer of units LTCG – 10% STCG – 15% Distribution attributable to CG – Exempt | |
| | | Exempt | Exempt TDS on payment to unitholders: Resident - 10% NR - 10% | Exempt TDS on payment to unitholders: Resident - 10% NR - 5% | Sale of assets – Taxable | |
| | SPV | No TDS | No TDS | No TDS | Sale of assets – Taxable | |

Interplay of debt: equity and returns



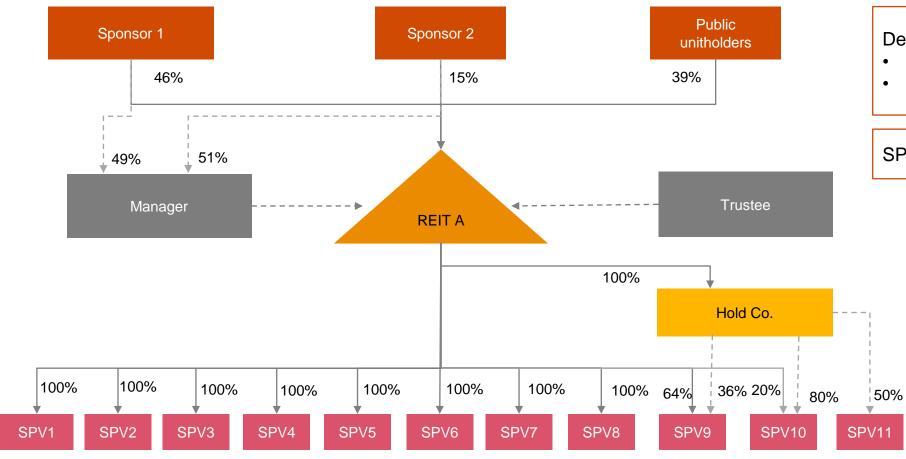
Effective Tax Rates

| Investor | Tax regime opted by the SPV | Scenario 1: Equity 100% | Scenario 2: Debt: Equity (75:25) | Scenario 3: Debt: Equity (50:50) | Scenario 4: Debt 100% |
|----------|--------------------------------|-------------------------|-------------------------------------|-------------------------------------|--------------------------|
| Domestic | DDT regime | 40.34% | 36.29% | 37.64% | 34.94% |
| | Normal Tax Regime | 34.94% | 34.94% | 34.94% | 34.94% |
| | Lower Tax Regime | 51.32% | 39.04% | 43.13% | 34.94% |
| Foreign | DDT Regime | 34.94% | 12.83% | 20.20% | 5.46% |
| | Normal Tax Regime | 34.94% | 12.83% | 20.20% | 5.46% |
| | Lower Tax Regime | 41.51% | 14.47% | 23.49% | 5.46% |

Key assumptions:

- 1) Investment Amount = INR 1,000
- 2) Cap rate and interest rate = 10%
- 3) Profit before interest and tax at SPV = INR 100

Case Study 1

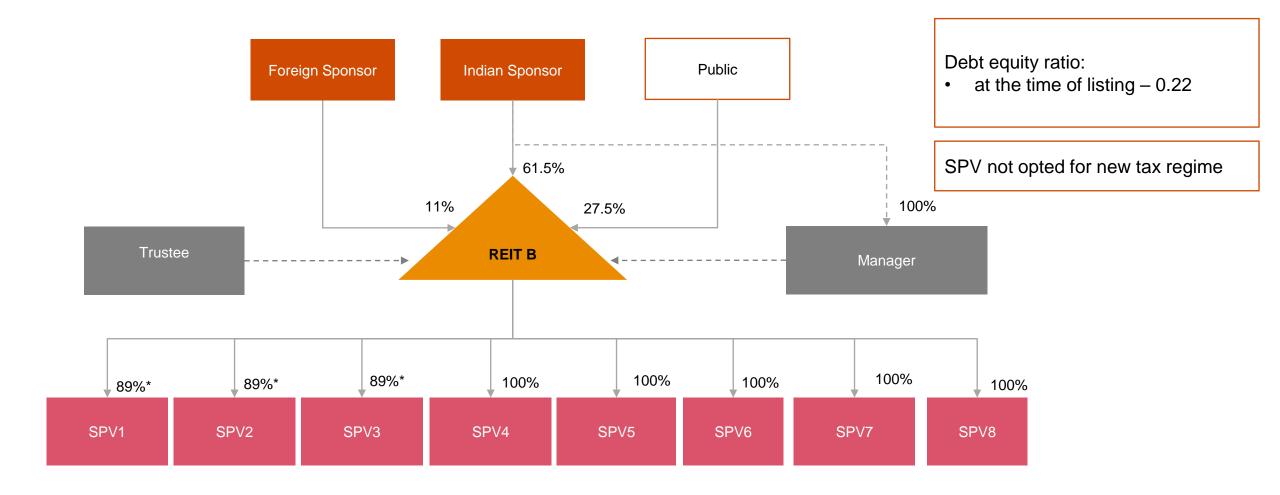


Debt equity ratio:

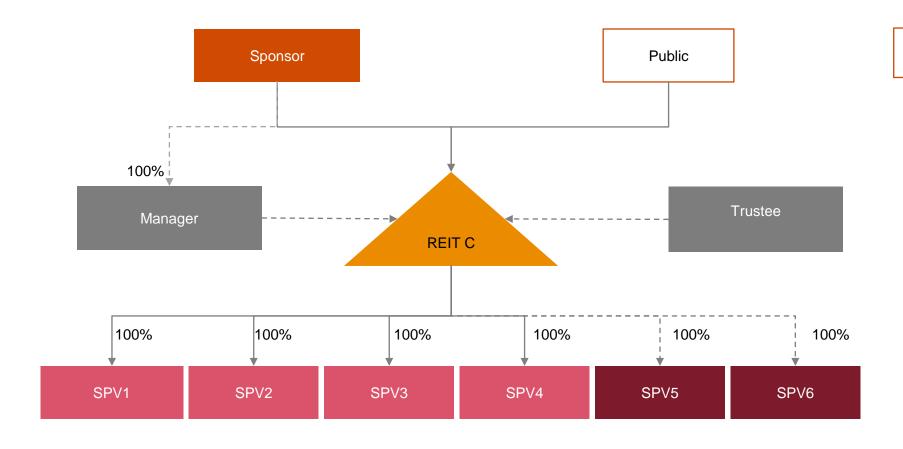
- at the time of listing 0.20
- as on 31st March 2020 0.25

SPV not opted for new tax regime

Case Study 2



Case Study 3



SPV not opted for new tax regime

Thank you

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