

Colliers International appoint new Senior Executive Director to accelerate growth of Capital Markets & Investment Services business

-- Former CBRE Executive Director Stanley Wong joins Colliers Hong Kong and brings with him a three-person team to accelerate the growth of the Capital Markets & Investment Services business --

HONG KONG, 21 December 2020 -- Leading diversified professional services and investment management firm Colliers International (NASDAQ and TSX: CIGI) today announced that Stanley Wong has been appointed as Senior Executive Director, Capital Markets & Investment Services, Colliers | Hong Kong.

Stanley joins Colliers Hong Kong from CBRE, where he was an Executive Director in the Capital Markets team. This high-profile acquisition also includes the hire of his three-person industry leading team which includes Freddy Wan, Senior Director; Matthew Cheng, Director; and Joe Yip, Manager.

Stanley brings more than 20 years' experience in the property investment market, and as a team, they have a successful track record of over 8 years, having transacted some of Hong Kong's most significant real estate deals covering enbloc buildings, development sites, Grade A offices, data centres and luxury residential assets.

Stanley and his team's appointment underscore Colliers' commitment to accelerating growth, attracting market-leading experts and new client opportunities, and ensuring Colliers is leading the industry into the future.

Attracting industry-leading talent is a core part of the business strategy and this appointment follows closely behind the recent recruitment of several Capital Markets & Investment Services directors, as well as the appointment of CK Lau, Managing Director, Valuation & Advisory Services, Colliers | Asia.

Nigel Smith, Managing Director | Hong Kong, commented: "We are delighted to have Stanley and the team join the business. His experience in real estate investment will benefit not only the investment team, but echo through the entire business. This strategic hire is well-timed; China's economic recovery has allowed it to become the best performing economy in the world, which is having a positive effect on the Hong Kong real estate market."

"Hong Kong is a core market for us at Colliers, with our investment service line being a primary focus. The addition of a well-established team into the Capital Markets & Investment Services department demonstrates our commitment to our clients to deliver enduring value that will ensure we are leading our industry into the future."

Terence Tang, Head of Capital Markets & Investment Services | Asia said: "Global and regional investors are actively seeking opportunities to deploy capital in Hong Kong. The arrival of the team will

expand our capability and reinforce our position, at the right time, as the go-to real estate investment firm.”

“This year has seen many businesses and stakeholders adapt to meet challenges. Colliers has been one of the fastest firms to react to best position itself to act during the market’s recovery; the arrival of Stanley and the team demonstrates this and creates an opportunity to grow our team with high quality and best-in-class market experts to service our clients.”

Stanley Wong, Senior Executive Director, Capital Markets & Investment Services | Hong Kong added: “Colliers has a strong reputation in the market and a clear trajectory as the world’s fastest growing real estate firm. This is a great opportunity for my team as we join a business with a ‘growth mind-set’ and use this platform to accelerate the success of both our clients and people.”

“The flow of global capital being used in real estate transactions, especially in Hong Kong, is well-established, but has eased as a result of Covid-19. With increased economic performance in China, it’s widely anticipated that the flow of cross border capital is only going to intensify, creating a clear focus for the team over the next 12-18 months,” added Stanley.

Colliers professionals in Hong Kong have expertise in investment sales, lease brokerage, valuations, workplace consultancy, property and project management to domestic and international investors, occupiers and developers of real estate.

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About Colliers International Group

Colliers International (NASDAQ, TSX: CIGI) is a leading diversified professional services and investment management company. With operations in 68 countries, our more than 15,000 enterprising professionals work collaboratively to provide expert advice to maximize the value of property for real estate occupiers, owners and investors. For more than 25 years, our experienced leadership, owning approximately 40% of our equity, has delivered compound annual investment returns of almost 20% for shareholders. In 2019, corporate revenues were more than \$3.0 billion (\$3.5 billion including affiliates), with \$33 billion of assets under management in our investment management segment. Learn more about how we accelerate success on our [website](#) or follow us on:



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